



TF EMPIRES

Scaling Readiness Assessment

Evaluate whether your business is structurally prepared to grow.

1. Business Foundation

- Legal structure and governance are established
- Financial records are accurate and current
- Core processes are documented
- Key risks are identified and managed
- Insurance coverage aligns with operations

2. Financial Readiness

- Consistent revenue generation
- Positive or predictable cash flow
- Clear pricing and margins
- Budgeting and forecasting in place
- Access to capital if needed

3. Operations & Systems

- Scalable technology and tools
- Standard operating procedures (SOPs)
- Reliable vendors and partners
- Capacity planning completed
- Quality control mechanisms

4. Team & Leadership

- Defined roles and responsibilities
- Delegation and accountability systems
- Hiring or contractor plan
- Leadership decision frameworks
- Culture and values articulated

5. Market & Customer Readiness

- Proven product-market fit
- Consistent customer acquisition channels
- Customer support capacity
- Brand messaging consistency
- Retention and feedback systems

6. Scaling Decision Summary

Based on the assessment above, identify strengths, gaps, and immediate actions needed before scaling.

Scaling multiplies strength — and weakness. Prepare deliberately.